



MOBILITY NEWS
Newsletter • Fall 2014



**ONE SECRET TO YOUR
COMPETITION'S SUCCESS
MAY SURPRISE YOU**

Businesses with quick moving inventories need to be able to efficiently track, control, identify and label items. Performing tasks such as weighing, scanning, printing and attaching barcode labels from stationary PC workstations leads to **excessive wasted time walking back and forth.**

Converting a stationary workplace to a mobile one is the easiest, most economical way to increase productivity of your current warehouse workers and infrastructure.

Make your employees' workplace mobile and free from stationary power sources and data cabling.

The secret is out! www.newcastlesys.com/solutions



7 of the top 10 retail distribution centers have already implemented Newcastle Systems Mobile Powered Workstations.

WHAT ARE YOU WAITING FOR?

To learn about the benefits of Newcastle Systems Mobile Powered Workstations, visit: www.newcastlesys.com/solutions

THE PURCHASE OF 5 MOBILE POWERED CARTS PROVIDED A POPULAR RETAILER:

- \$50,000 savings* in labor costs per year
- 75% reduction in overtime
- 68% increase in packages received per hour

**Based on 2 shifts at \$11.50/hr. at one location*

LIGHTWEIGHT, CORDLESS POWER FOR YOUR LAPTOP OR BARCODE PRINTER

The NEW PowerPack Ultra Series Portable Power System

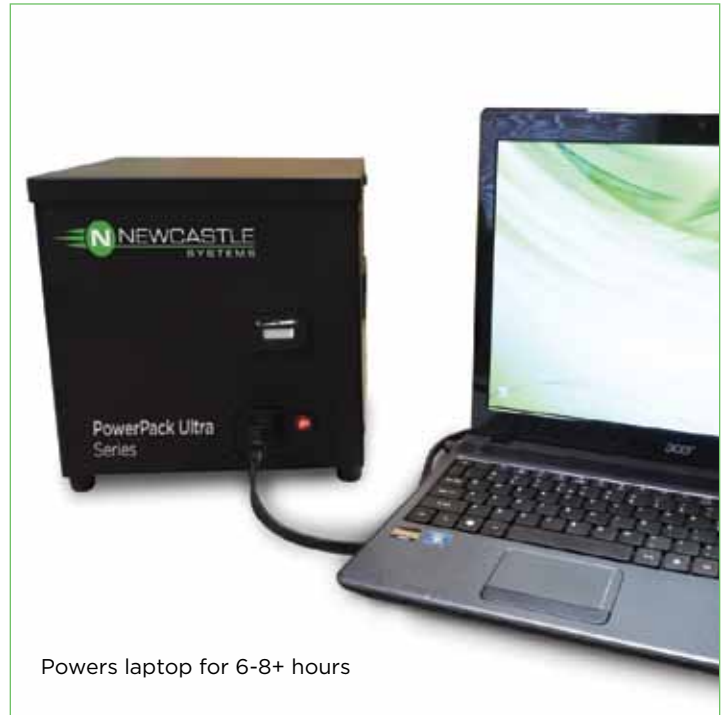
After working with many of our customers over the last year and seeing the increasingly smaller power requirements, we're pleased to offer our first lightweight SLA PowerPack. Weighing only 24 lbs, the PowerPack Ultra 1.8 fills a need for those smaller profiles you may have in your facility.

The **NEW PowerPack 1.8 Portable Power System** provides quiet, seamless AC power for 6-8+ hours at a time. This lightweight, compact unit is ideal for powering a laptop or small barcode printer. At the end of use, simply plug the unit into a standard wall outlet to recharge. Eliminate the need for hazardous extension cords.

Typical PowerPack Applications:

Non-powered equipment carts in warehouse or retail floor

- Remote display areas
- Areas where power is not available such as far corners of the warehouse, loading dock, remote storage areas and much more.



ultra COMPACT ultra PORTABLE ultra POWERFUL
..... ultra LIGHTWEIGHT ultra CONVENIENT



Features Include:

- Easy grip side handles
- Compact 10" x 9" footprint
- Highly portable and lightweight - **only 24 lbs**
- Integrated power outlet
- Visual and audible low voltage alert
- **NEW LOW PRICE!**

Wondering how YOU can benefit from a mobile power source? Contact Newcastle Systems to find out. By phone: 781-935-3450 E-mail: sales@newcastlesys.com or visit www.newcastlesys.com/powerpack-ultra.

A POWERED PICKING CART CUSTOM CONFIGURED FOR YOUR AISLES

Here's a sneak peek at our latest prototype that brings power into the picking aisle. The latest Newcastle Systems innovation was designed to offer plenty of capacity for picking, while also providing on-board power for your printer, tablet or laptop and LCD screen.

Some features of note include:

- Lightweight aluminum frame
- Fully adjustable shelves
- 4' and 6' versions to accommodate various bin sizes and counts
- 6" locking swivel casters
- Multiple accessory options for printer, scanner, tablet and more



 Save **BIG** on picking labor costs by eliminating footsteps to stationary label printers.

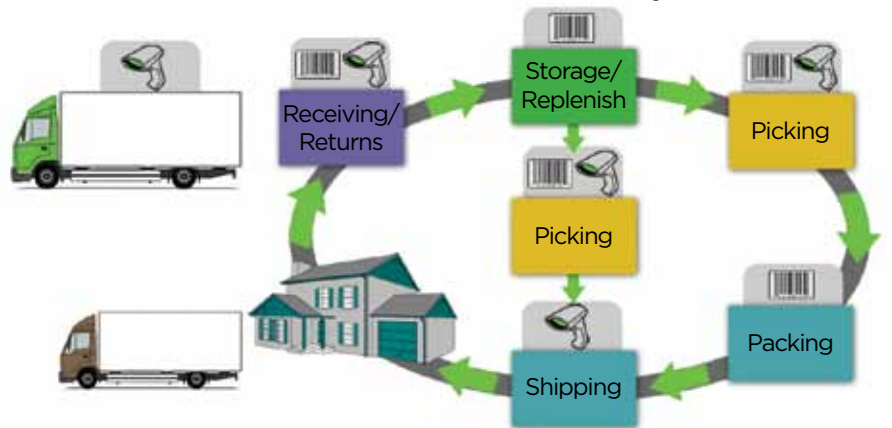
Contact your dedicated sales representative at www.newcastlesys.com/myrep for details.


THE SCOOP ON ORDER PICKING

How to Improve Productivity Without Software

The order picking process has become an important part of the supply chain process. It is the most labor-intensive activity for almost every warehouse. The cost of order picking is estimated to be as much as **55% of the total warehouse operating expense**. Considering the time and expense invested, even small improvements in the order picking process have an immediate impact on the bottom line.

ORDER PICKING: Understand the Ecosystem (Basic)



 The key to understanding where Newcastle Systems can play a role is to know your processes and where **POWER** might help.

Since the order picking process involves significant cost and can have such an impact on customer satisfaction levels, there has been an increasing number of process improvements proposed to help companies with this supply chain issue. This is where Newcastle Systems saves the day. We help companies improve the process by integrating mobile carts with power to eliminate wasted steps.

Get our **FREE Guide to Picking Methods and Performance Enhancements** at www.newcastlesys.com/picking-guide.

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ADDRESS Service Requested

OUR CUSTOMERS ARE SAYING...

“With the NB Series cart, I have been able to reallocate resources from packing to picking and increase my velocity of outbound product by 60,000 units per day from a single facility.”

Warehouse Manager
NGK Spark Plugs
Sold by Barcode ID Systems

“We’ve experienced a 43% reduction in transport, motion and wait wastes.”

Process Engineering Manager
Plexus Corp.

